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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 1087
December 8, 1987

OCTOBER

	CANADIAN PRODUCERS 1987	1986	Change %	UNITED STATES PRODUCERS 1987	1986	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987	1986	Change %
Beginning Inventory	1,057,889	1,461,997	-27.6%	147,947	348,518	-57.5%	1,205,836	1,810,515	-33.4%
(+) Production	773,610	705,878	9.6%	206,567	144,400	43.1%	980,177	850,278	15.3%
(-) Ending Inventory	1,199,456	1,686,323	-28.9%	161,409	405,493	-60.2%	1,360,865	2,091,816	-34.9%
(=) Total Disappearance	632,043	481,552	31.3%	193,105	87,425	120.9%	825,148	568,977	45.0%
(-) Exports	344,281	219,662	56.7%	56,512	49,215	14.8%	400,793	268,877	49.1%
(=) Disappearance-Canada & United States	287,762	261,890	9.9%	136,593	38,210	257.5%	424,355	300,100	41.4%

FOUR MONTHS (JULY-OCTOBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1987/88	'86/87	Change %	UNITED STATES PRODUCERS 1987/88	'86/87	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987/88	'86/87	Change %
Beginning Inventory	1,259,676	1,690,234	-25.5%	219,620	294,222	-25.4%	1,479,296	1,984,456	-25.5%
(+) Production	2,414,901	2,147,085	12.5%	488,831	506,565	-3.5%	2,903,732	2,653,650	9.4%
(-) Ending Inventory	1,199,456	1,686,323	-28.9%	161,409	405,493	-60.2%	1,360,865	2,091,816	-34.9%
(=) Total Disappearance	2,475,121	2,150,996	15.1%	547,042	395,294	38.4%	3,022,163	2,546,290	18.7%
(-) Exports	1,116,443	929,212	20.1%	237,988	211,718	12.4%	1,354,431	1,140,930	18.7%
(=) Disappearance-Canada & United States	1,358,678	1,221,784	11.2%	309,054	183,576	68.4%	1,667,732	1,405,360	18.7%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1987/88	1,235	1,210	1,206	1,361								
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101	1,817	1,869	1,763	1,510	1,581	1,479

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K20)

OCTOBER 1987

	PRODUCTION		ENDING INVENTORY October 31				DISAPPEARANCE	
	1987 - OCT	1986	MINE SITE	OFFSITE	1987	1986	1987 OCT	1986
MURIATE								
Special Std.	19,152	28,099	30,809	20,835	51,644	40,331	25,619	32,930
Standard	309,780	222,897	285,906	183,499	469,405	556,278	264,430	160,887
Chemical	12,977	6,898	11,520	4,143	15,663	7,319	10,102	6,112
Coarse	246,906	219,514	87,098	157,175	244,273	501,729	238,052	163,433
Granular	309,404	285,608	190,672	204,323	394,995	703,610	214,188	147,657
Soluble	60,989	68,116	64,623	82,730	147,353	193,977	40,913	40,760
SULPHATES	20,969	19,146	20,426	17,106	37,532	88,572	31,843	17,198
TOTAL	980,177	850,278	691,054	669,811	1,360,865	2,091,816	825,147	568,977

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		OCTOBER	
	1987 OCT	1986	1987 OCT	1986	1987 OCT	1986	1987 OCT	1986	1987	1986
MURIATE										
Special Std	-	14	23,591	28,101	-	-	-	-	23,591	28,115
Standard	27,606	15,020	201,282	128,457	21,866	22,514	-13	644	250,741	166,635
Chemical	-	201	-	-	10,064	3,038	1,090	303	11,154	3,542
Coarse	180,712	136,620	30,250	28,962	-	-	-	-	210,962	165,582
Granular	111,049	86,481	109,277	60,761	-	-	-	-	220,326	147,242
Soluble	18,801	21,456	15,133	17,612	10,038	4,798	5,720	2,777	49,692	46,643
SULPHATES	19,409	6,333	14,407	1,260	924	2,630	56	-	34,796	10,223
TOTAL	357,577	266,125	393,940	265,153	42,892	32,980	6,853	3,724	801,262	567,982

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

OCTOBER 1987

	PRODUCTION		ENDING INVENTORY October 31				DISAPPEARANCE	
	1987 OCT	1986	MINE SITE	OFFSITE	1987	1986	1987 OCT	1986
MURIATE								
Special Standard	19,152	28,099	30,809	20,835	51,644	40,331	25,619	32,930
Standard	237,647	166,211	230,163	181,369	411,532	398,265	199,247	125,929
Chemical	8,056	3,913	9,141	4,143	13,284	5,103	6,318	3,464
Coarse	220,048	207,262	76,578	157,175	233,753	481,041	214,995	149,228
Granular	239,536	233,249	140,662	204,262	344,924	569,114	154,594	133,936
Soluble	49,171	67,144	61,589	82,730	144,319	192,469	31,270	36,065
TOTAL	773,610	705,878	548,942	650,514	1,199,456	1,686,323	632,043	481,552

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES OCTOBER	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1987 OCT	1986	1987 OCT	1986	1987 OCT	1986	1987 OCT	1986	1987	1986
MURIATE										
Special Std	-	14	23,591	28,101	-	-	-	-	23,591	28,115
Standard	8,786	7,190	181,006	104,998	10,126	13,366	-	1	199,918	125,555
Chemical	-	-	-	-	5,723	3,038	500	303	6,223	3,341
Coarse	162,577	126,292	28,907	20,987	-	-	-	-	191,484	147,279
Granular	76,167	76,907	89,424	47,796	-	-	-	-	165,591	124,703
Soluble	14,212	19,641	15,133	14,699	8,213	4,798	5,720	2,777	43,278	41,915
TOTAL	261,742	230,044	338,061	216,581	24,062	21,202	6,220	3,081	630,085	470,908

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

OCTOBER 1987

	PRODUCTION			ENDING INVENTORY October 31				DISAPPEARANCE	
	1987 OCT		1986	MINE SITE	OFFSITE	1987	1986	1987 OCT	1986
MURIATE									
Standard	72,133		56,686	55,743	2,130	57,873	158,013	65,183	34,958
Chemical	4,921		2,985	2,379	0	2,379	2,216	3,784	2,648
Coarse	26,858		12,252	10,520	0	10,520	20,688	23,057	14,205
Granular	69,868		52,359	50,010	61	50,071	134,496	59,594	13,721
Soluble	11,818		972	3,034	0	3,034	1,508	9,643	4,695
SULPHATES	20,969		19,146	20,426	17,106	37,532	88,572	31,843	17,198
TOTAL	206,567		144,400	142,112	19,297	161,409	405,493	193,104	87,425

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		OCTOBER	
	1987 OCT	1986	1987 OCT	1986	1987 OCT	1986	1987 OCT	1986	1987	1986
MURIATE										
Standard	18,820	7,830	20,276	23,459	11,740	9,148	-13	643	50,823	41,080
Chemical	-	201	-	-	4,341	-	590	-	4,931	201
Coarse	18,135	10,328	1,343	7,975	-	-	-	-	19,478	18,303
Granular	34,882	9,574	19,853	12,965	-	-	-	-	54,735	22,539
Soluble	4,589	1,815	-	2,913	1,825	-	-	-	6,414	4,728
SULPHATES	19,409	6,333	14,407	1,260	924	2,630	56	-	34,796	10,223
TOTAL	95,835	36,081	55,879	48,572	18,830	11,778	633	643	171,177	97,074